

Simon Sherriff

Employment:

July 2011-present Self-employed Risk & Exposure Management Consultant (**Hardell Limited**)

Mitsui Syndicate - 9-month contract reviewing end-to-end aggregation and exposure management, identifying strengths and weaknesses and recommending plans for remediation. Produced Solvency II documentation, ORSA exhibits, and provided catastrophe modelling training to senior managers.

Faraday Syndicate - 3-month contract producing External Models & Data documentation and evidence for Solvency II compliance.

Lloyd's of London - 7-month contract as Solvency II Project Manager to ensure all Managing Agents embedded validation processes for their use of external catastrophe models within their Internal Models. Monitor Managing Agents' progress towards this goal, review documentation and evidence, provide guidance where possible, and report regularly to Lloyd's.

Montpelier Syndicate - 2 x 3-month contracts as interim Head of Exposure Management whilst a permanent candidate was hired. Assisted with Lloyd's submissions (RDS, LCM, SBF), business planning, treatment of non-modelled exposures, aggregations, report rationalisation, and outsourcing.

Liberty Specialty Markets - 1-year project implementing the AIR catastrophe modelling product suite involving data analysis, conversion, process review and revision, IT procurement and planning, and training analysts on all the above. Review and update of peril/region validation documents.

Risk Dynamics (now part of McKinsey) – annual review of catastrophe components of capital models to bring into alignment with country regulatory requirements, for XL (Bermuda & Ireland) and Achmea (Netherlands).

Asta Managing Agency - 6-month contract as interim Head of Exposure Management for turn-key managing agency, providing Lloyd's oversight across 8 syndicates, reviewing and improving key regulatory returns.

Sirius International - review of Exposure Management across the Group, recommendations for improvements, resourcing advice, handover management and mentoring and training of junior staff.

Hamilton Underwriting - assistance compiling and independent review of Lloyd's regulatory returns, production of documentation, including model completeness and validation.

BMS – part-time catastrophe modelling liaison between brokers and modelling resource, involving exposure data validation, model output review, interpretation and quality assurance. [Current role.](#)

Neon Underwriting – external catastrophe model validation documentation.

Lloyd's of London – assisting with cyber strategy refresh including production of market-ready document.

Nephila Underwriting – Exposure Management consultant.

Dale Underwriting Partners – Exposure Management consultant during maternity leave.

World Bank Group - project consultant for Disaster Risk Financing, primarily SE Asia focused. [Current role.](#)

Lloyd's of London - Exposure Management Project Lead: non-property data standards.

QIC Global - Catastrophe model change project advisor. [Current role.](#)

2008-2011 Head of Catastrophe Modelling

Torus Insurance, London

Responsible for all catastrophe pricing and portfolio management, setting up processes and systems during company's start-up years. Managed global team of analysts including hiring, training and development of a successful team in India. Produced extensive monthly group roll-up reports using data from multiple sources such as Torus Re, Bermuda. Maintained quality relationships with all 3 main catastrophe model vendors, providing feedback on their products and services including being part of expert panel at conference. Quoted regularly in industry publications.

2007-2008 Senior Vice President, In strat

Guy Carpenter, London

European RMS liaison and chair of European Cat Initiative model testing/research group, tracking project progress and managing resources. Lead modeller on large client projects, communicating results and reinsurance

solutions. Responsible for training new recruits and presenting at visiting client/broker seminars. Coordinate server upgrades and model testing. European lead for marketing GC's i-aXs data mining/mapping and portfolio management platform.

2003-2007 *Operations Manager, Catastrophe Risk Management* Aspen Re, London

Reporting to the Chief Risk Officer, I was responsible for group catastrophe risk management operations, liaising closely with u/w teams, IT, actuarial, and outwards R/I to ensure accurate and timely monthly reporting of all cat exposed accumulations (insurance, fac and treaty) across the Aspen group. This included ensuring cat models were functioning, latest versions installed and tested, users trained, and model changes communicated to teams. Designed and implemented a software system to more efficiently price and accumulate group risks with high flexibility and full reporting – this product won a financial services industry award. Responsible for negotiating license fees with all 3 main risk modelling agencies. 5 direct reports in London and 1 in Bermuda.

2001-2003 *Senior Analyst, Systemic Risk* Lloyd's of London, London

Within the Market Risk and Reserving Unit, managed initiatives aimed at better understanding and quantifying Lloyd's risk to major catastrophes, natural and otherwise, including Realistic Disaster Scenarios. Responsible for reinsurance aggregation and bad debt projects, as well as investigation and research into other possible areas of market risk. Wrote and presented papers to top-level committees, and delivered presentations both internally and for external courses. Member of market practitioner working party, as well as CII advanced study group.

1999-2001 *Client Services Associate* Applied Insurance Research, Ltd., London

Responsible for all aspects of interaction with non-US clients and prospects, as well as overall office and operations management. Involved in over \$2 million direct sales activity – high-level sales presentations, demonstrations, and contract negotiations, both in London and continental European (re)insurance marketplace. Developed and conducted software training sessions, liaised with IT departments during installations, and supervised technical and user support team. Delivered presentations at company user conferences in Europe and USA.

1998-1999 *Support Engineer/Product Manager* Risk Management Solutions, Inc., CA, USA

Provided link between developers, sales executives and clients for data products, including an on-line hazard look-up service. Responsible for sales and technical support to large client base of insurers and reinsurers, tracking all sales and post-sales activities. Created proposals and advised on contract generation, at times dealing with sensitive client issues. Assisted with marketing and documentation. Provided assistance to engineers by fielding feature requests and providing QA when needed.

Education:

1991-1994 University of Liverpool, England

BSc(Hons) in Physical Geography. Courses included soil erosion, seismology, volcanics, Quaternary geomorphology, coastal environments and economic geography. Projects included dissertation regarding magnetic properties of estuarine sediments, seismic risk study of the Algarve region of Portugal, and geomorphological mapping survey of southern Wales.

1985-1991 Pershore High School, Pershore, Worcestershire, England

10 GCSEs (5 at 'A' grade), 3 A-levels: Geography (A), Economics (A) and French (C).

Software Skills: MS Office Suite, SQL Server, RMS RiskLink / RiskBrowser, AIR CATRADER / Touchstone / GeoSpatial

Languages: Spanish (good), French (intermediate), Italian (basic).